GitLab

The most comprehensive AI-powered DevSecOps platform

GitLab at a Glance

The first FULLY REMOTE COMPANY

GitLab Inc. is an open-core company that operates GitLab, a DevOps software package which can develop, secure, and operate software.

>$450M Run-Rate Revenue	**30M** Active Users Worldwide	**>7,000** Enterprise Customers	**58%** YOY Run-Rate Revenue Growth[2]
1,600 Employees	**56** Countries Covered	**100%** Remote since inception	**1** Platform

GitLab Recognized as a Leader

2023 Forrester Wave™ for Integrated Software Delivery Platforms

GitLab Recognized as a Leader

2023 Gartner® Magic Quadrant™ for DevOps Platforms

CHALLENGERS

LEADERS

GitLab

Microsoft

Atlassian

Red Hat

JFrog

VMware

CircleCI

CloudBees

Harness

JetBrains

Amazon Web Services

Google Cloud Platform

Bitrise

Codefresh

ABILITY TO EXECUTE

NICHE PLAYERS

VISIONARIES

COMPLETENESS OF VISION

As of May 2023

© Gartner, Inc

Source: Gartner, Magic Quadrant for DevOps Platforms, Manjunath Bhat, Thomas Murphy, et al., 05 June 2023

Growing complexity in DevSecOps

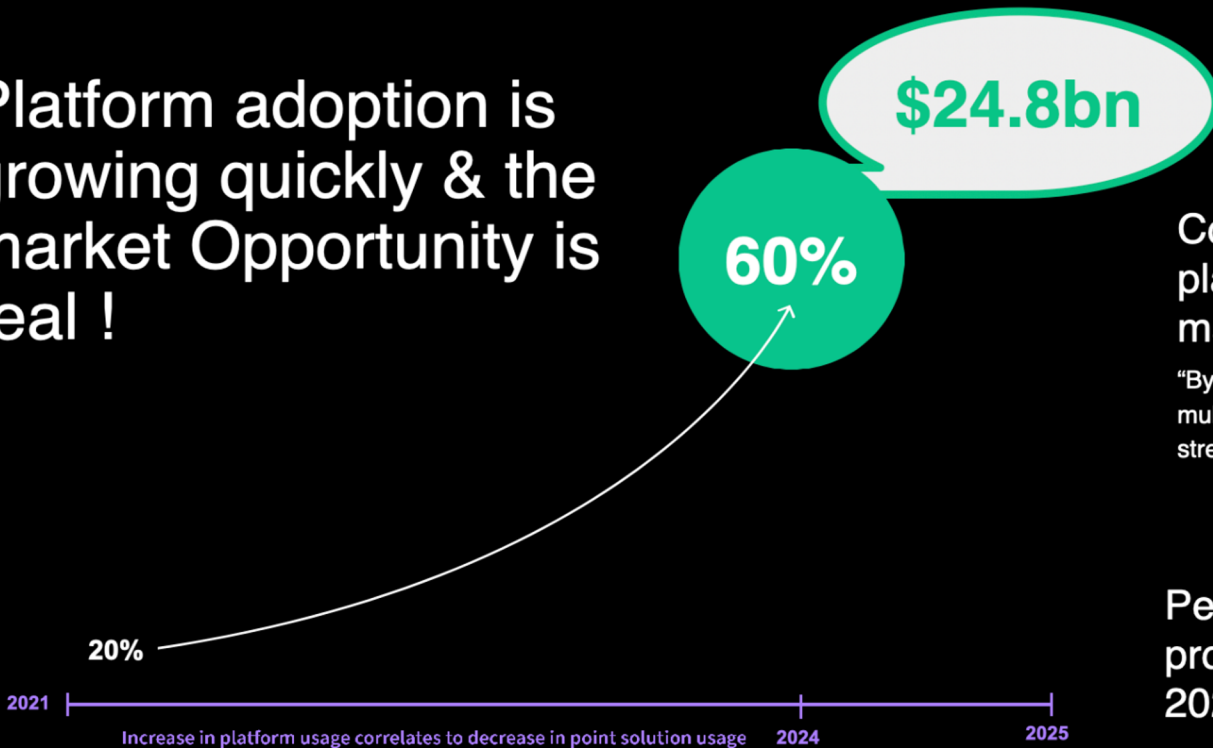**69%** of developers spend at least a quarter of their time maintaining and integrating toolchains

66% of organizations would like to consolidate their toolchains

84% of organizations are using between 2-10 DevOps tools

Platform adoption is growing quickly & the market Opportunity is real !

$24.8bn

60%

20%

2021

Increase in platform usage correlates to decrease in point solution usage

2024

2025

Consolidation of DevOps onto platforms supports long-term market growth.

"By 2024, 60% of organizations will have switched from multiple point solutions to value stream delivery platforms to streamline application delivery, up from 20% in 2021."[1]

Gartner.

Per IDC, the DevOps market is projected to reach $24.8 billion by 2025,

a compound annual growth rate of 15.8%.[2]

[1] Gartner Market Guide for Value Stream Delivery Platforms, Published 18 October 2021 - ID G00736295
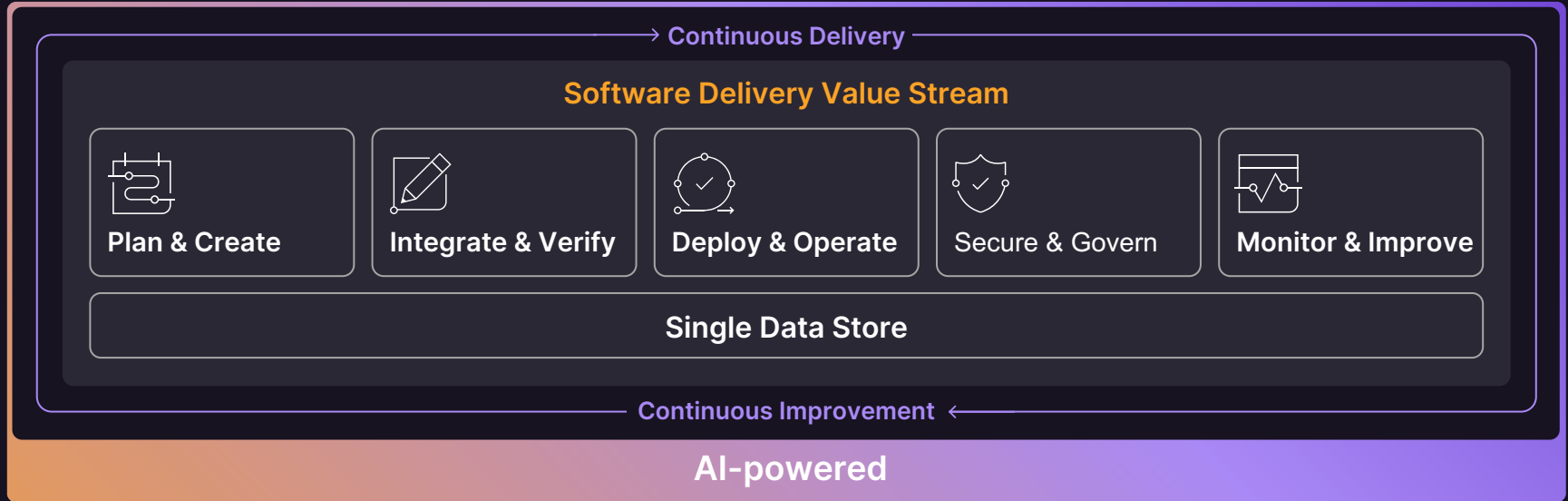[2] IDC: Market Analysis Perspective: Worldwide DevOps Software, 2021

GitLab

The Problem

Most environments today look like this...

The Solution

A comprehensive AI-powered DevSecOps platform

Continuous Delivery

Software Delivery Value Stream

Plan & Create

Integrate & Verify

Deploy & Operate

Secure & Govern

Monitor & Improve

Single Data Store

Continuous Improvement

AI-powered

GitLab brings the entire software development lifecycle into a single AI-powered application

| Better insights | Greater efficiency | Improved collaboration | Faster time to value | Ease of adoption |

Streamlines collaboration and **eliminates** context-switching

Turn obstacles into software development opportunities

Make developers more productive	**Fast**
Secure the software supply chain	**Secure**
Measure productivity and efficiency	**Efficient**

Significant ROI and short payback period

427%
ROI for revenue-generating applications

< 6 months
Payback period of less than 6 months

Fewer software vendors
License cost reduction

Better user experience
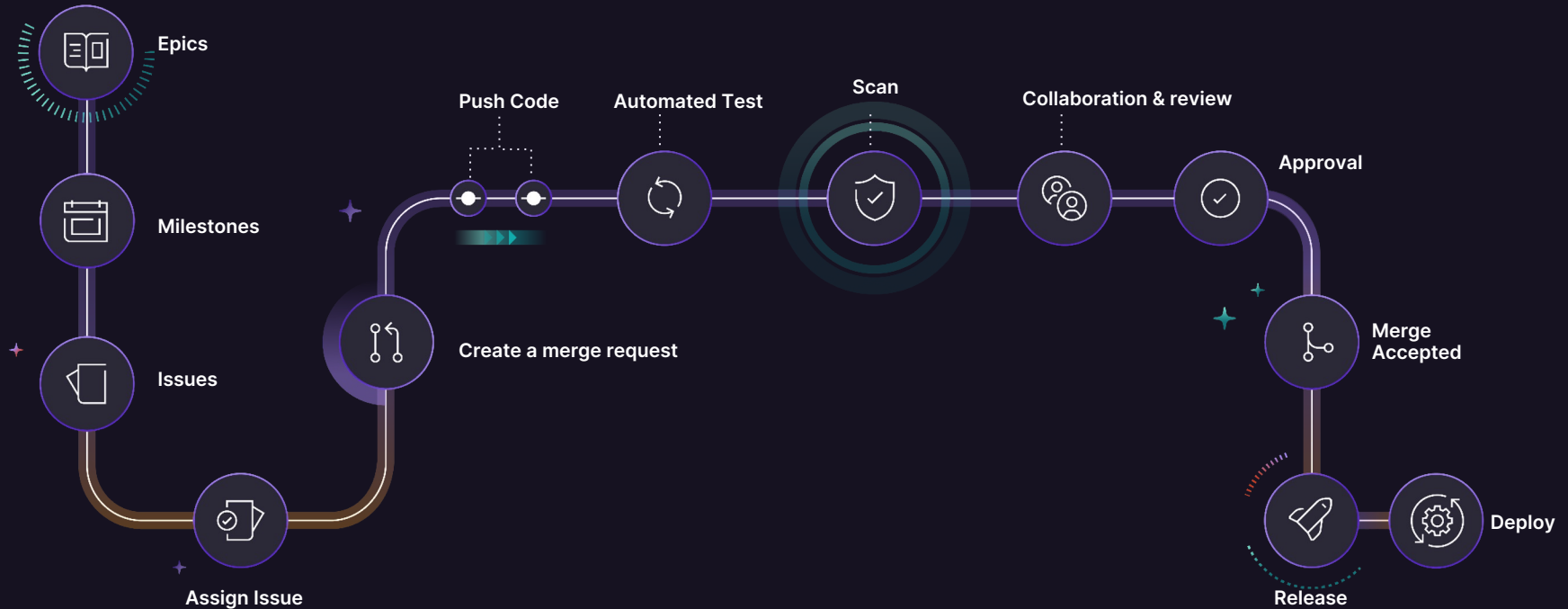Higher productivity

Fewer tools
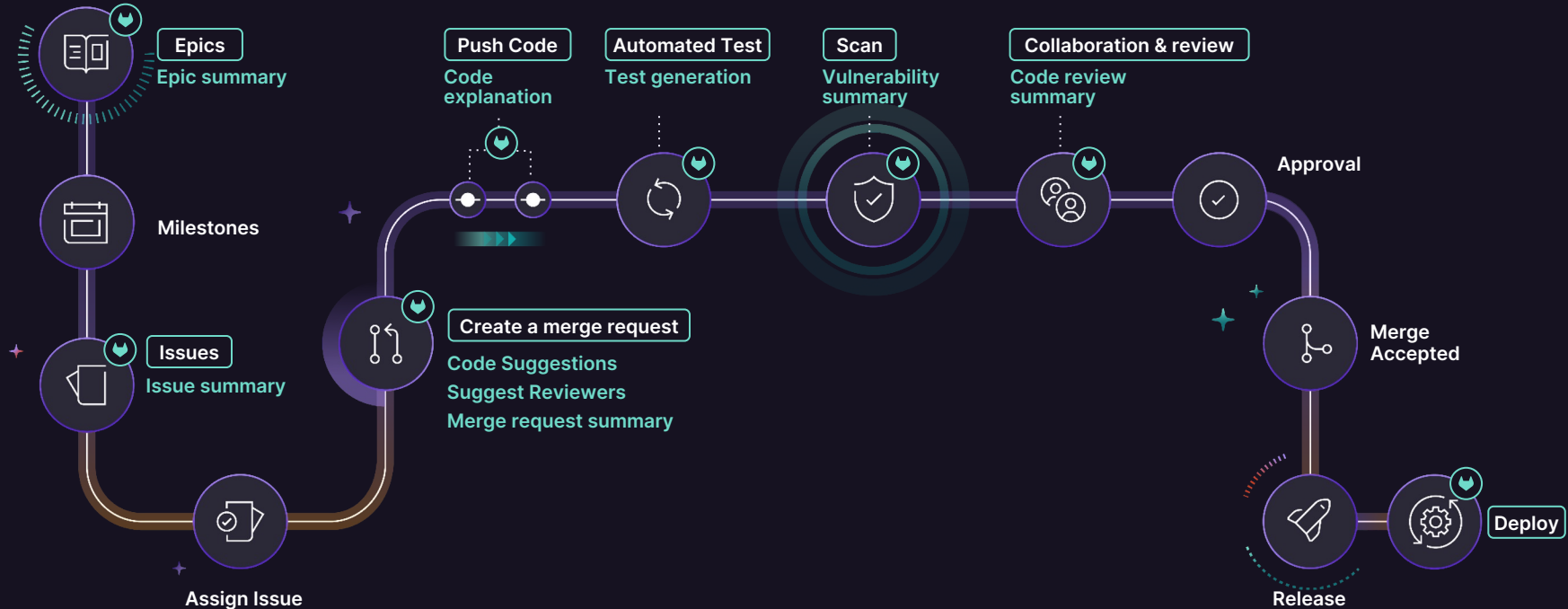Lower integration costs

Much faster cycle time
Revenue acceleration

One workflow to unite your developers, security, and operations teams

Epics

Milestones

Issues

Assign Issue

Create a merge request

Push Code

Automated Test

Scan

Collaboration & review

Approval

Merge Accepted

Release

Deploy

One workflow to unite your developers, security, and operations teams powered by AI

Epics
Epic summary

Milestones

Issues
Issue summary

Assign Issue

Create a merge request
Code Suggestions
Suggest Reviewers
Merge request summary

Push Code
Code explanation

Automated Test
Test generation

Scan
Vulnerability summary

Collaboration & review
Code review summary

Approval

Merge Accepted

Release

Deploy

GitLab Duo+

AI-assisted workflows for everyone in the software development lifecycle

Throughout the software development lifecycle
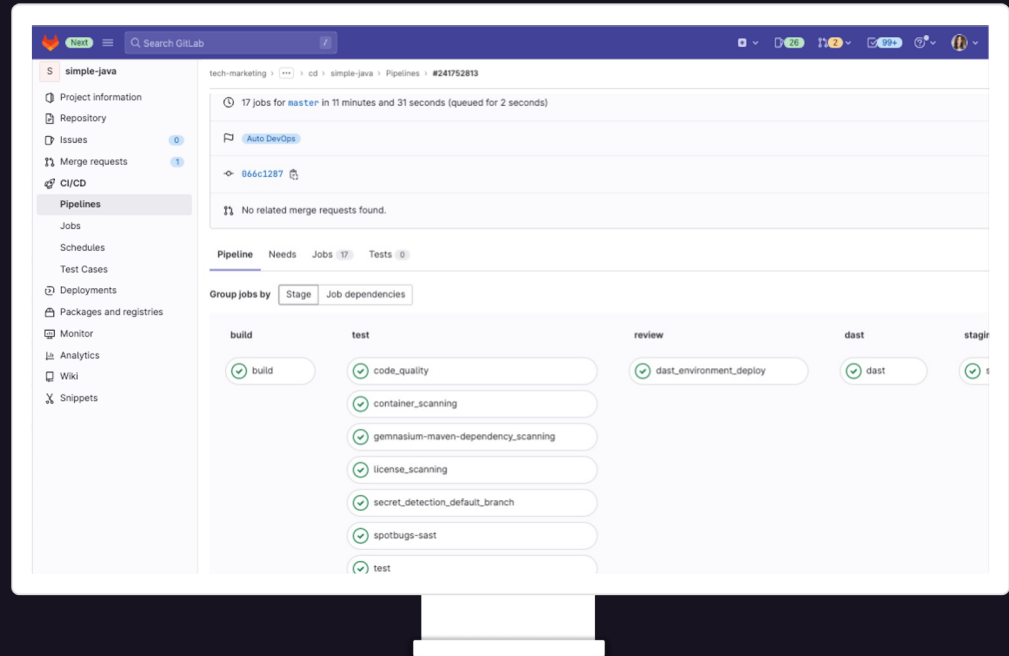
Privacy and transparency first

Best-in-class models

25%
Time spent coding

75%
Time spent on all other tasks

Improved planning

Faster coding

Faster onboarding

Automated testing

Better documentation
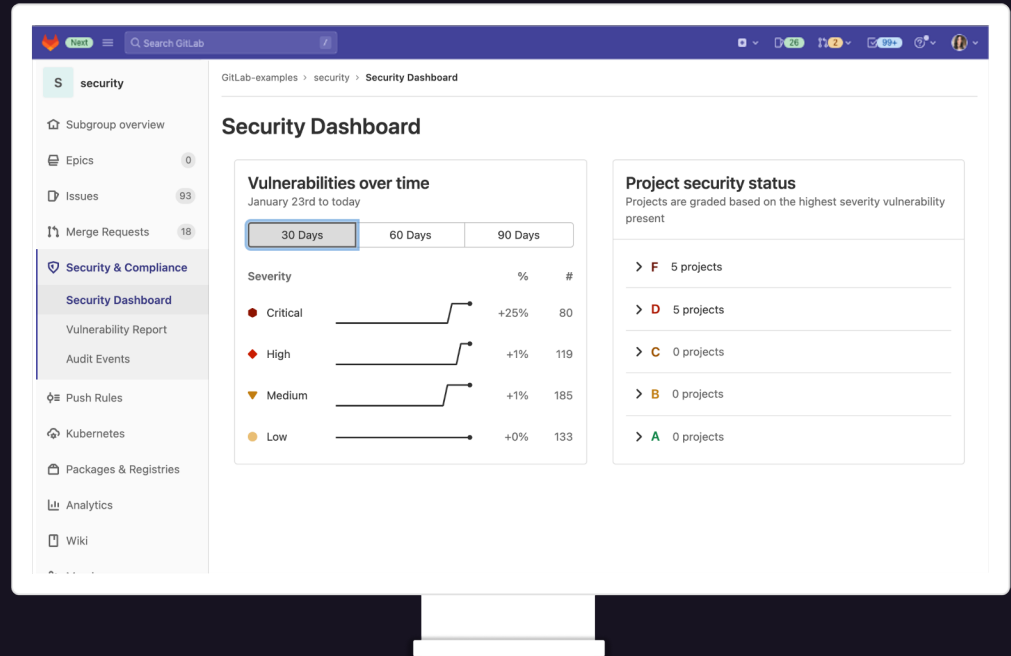
Improved security
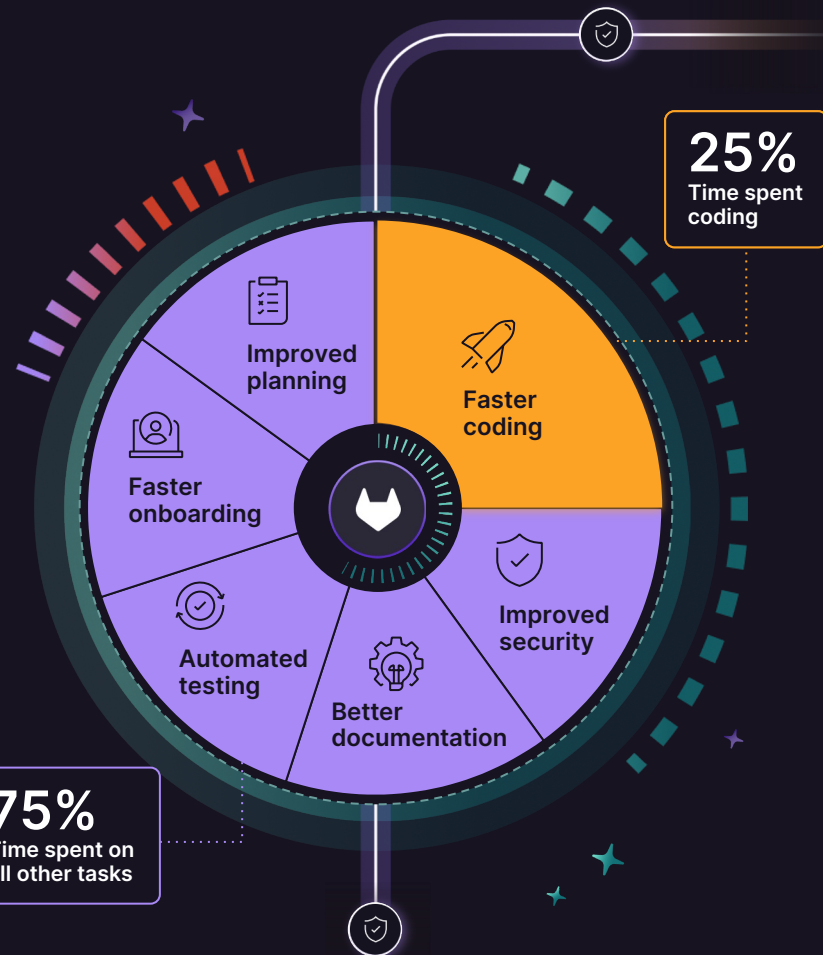
Fast

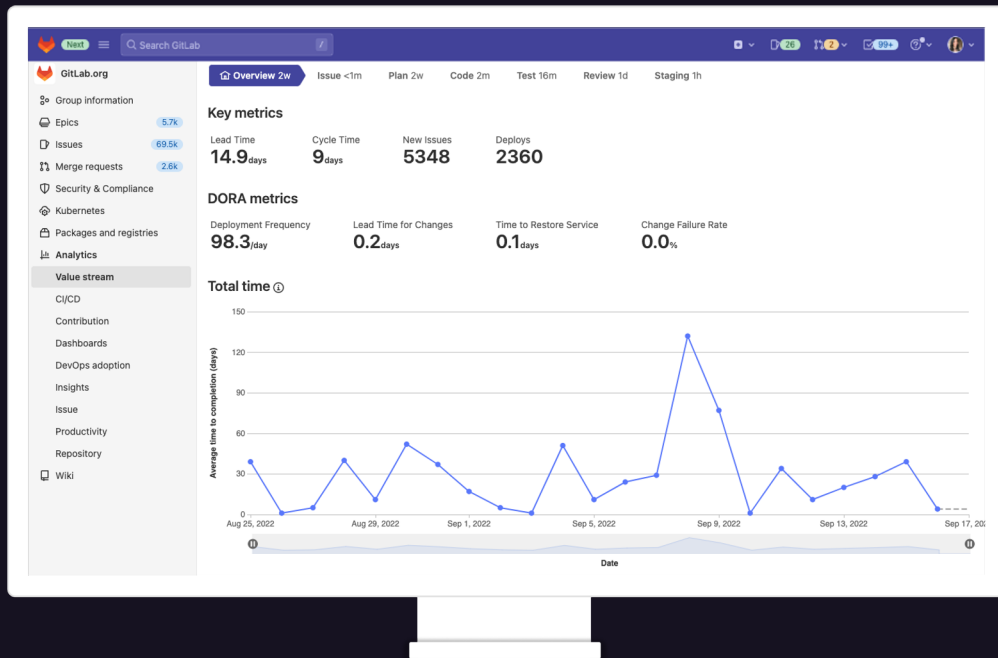# A DevSecOps platform enables developer efficiency

Secure

A DevSecOps platform enables end-to-end governance

Efficient

A DevSecOps platform enables visibility across value streams

GitLab and RedHat, better together!

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RedHat as the underlying OS and Container Platform to host GitLab

Easily get started

- GitLab is certified to run smoothly on RHEL and OpenShift
- Use GitLab's RedHat-certified images

✓ Lower Mean Time to Repair

Run your CI/CD pipelines natively in OpenShift

Automation

- Deploy Faster More Often
- Scale-out seamlessly
- Your pipelines run closer to your workloads (in and out of the cluster)

✓ Elasticity, Flexibility

Catalyst for application workload creation

Combined platforms

- Everything as code (Clusters, Policies, Workloads, ...)
- Shared knowledge among your teams
- Cloud Native by design

✓ Faster Time to Value

Software.
Faster.